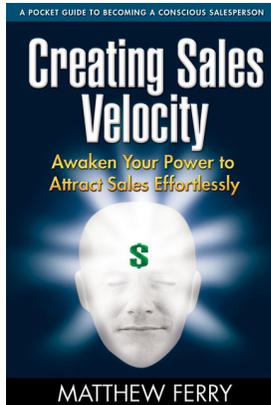


Contemplation Paragraphs from Creating Sales Velocity

by Matthew Ferry



1. I am becoming a conscious sales person who has the ability to do nothing and have it all occur. Selling is a joy and a contribution to the planet and therefore I am a contribution to the planet. I am awakening my ability to attract sales effortlessly and with Joy...right now.

2. I live in an abundant universe. There is an infinite amount of wealth for me to tap into. The universe is delivering all that I need. The perfect people are showing up in my day at the perfect time. The people who show up in my life are already a “yes” to my product or service. I experience synchronicity everyday because I recognize that we are all one and we are all connected.

3. I am making a contribution to the people that I sell. I am looking out for their best interests and they can feel it. People put themselves in my hands. I focus my intentions on my customer’s needs, wants and desires. I am completely unattached to the outcome.

4. I put my awareness on others. I practice giving up my judging and assessing. I give up my need to be right and look good. My mind chatter is disappearing.

5. I am responsible for everything in my life. I am totally flexible in every sales situation. I take responsibility for the experience my client is having. I am aware of my client’s minute nonverbal cues and how they are responding to me. I am creating the outcome that my client desires.

6. My highest goal is to feel good and up lift others. My feelings are emanating out of me like a giant magnet. I change my point of view to bring myself back to happiness. I find the perfection in everything and everyone. I am constantly looking for what I love about my life. I find the joy in frustration. I expect synchronicity and I declare miracles. I trust myself.

7. My clients and I are eternal beings. I give up my righteousness because I realize that everyone is doing the best they can. I allow others the pleasure of being right. I align with people’s energy. I move the way they move. I speak the way they speak. I feel myself being them and looking through their eyes. I have total and complete acceptance of all people, in all situations, at all times including myself.

8. I practice being the creator of my experience. I always ask myself “How did I create this?” and “What do I want?” I play the perfect game. What ever is offered, I take. What ever is suggested, I do. What ever happens, I declare it perfect. I constantly bring my mind back into focus on what I want and what brings me joy.

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